

FAIRMONT SANUR BEACH, BALI

sanurbeach@fairmont.com

Jalan Kusuma Sari no. 8
Sanur 80227, Bali
Indonesia
T + 62 362 3011888
F + 62 361 3011818

Warmest greetings from Fairmont Sanur Beach Bali !

Thank you for your inquiry to Fairmont Sanur Beach Bali. It will be an honor to cater your special occasion. Please find the proposal, prepared exclusively together with the details for your request.

Fairmont Sanur Beach Bali is a world-class all-suite-and-villa luxury resort set amidst four hectares of lush tropical gardens. Only 25 minutes from the Ngurah Rai International Airport, the property is located along 200m of golden beach in the Sanur district in southeast Bali. Once a fishing village, Sanur is today full of historical charm and a hub for Balinese art, culture and tradition well away from the hustle and bustle of the rest of the island.

Contemporary tropical living can be experienced across the 120 luxurious suites and villas, where each unit offers expansive space, peace and round-the-clock on-call butler service. Our food and beverage offerings include Layang Layang which serves a delicious selection of Southeast Asian cuisine; Nyala Beach Club & Grill serves light meals in the day while at night transforms into a sophisticated poolside dining venue serving Mediterranean cuisine featuring predominantly dishes from Eastern Mediterranean and Southern Europe.

Offering understated elegance, Fairmont Sanur Beach Bali promises to be the best that Bali has to offer, and a haven for guests to revitalize and rejuvenate.

The resort's wedding organizer will assist you and your partner throughout the whole process of planning your special day - from designing exclusive customized décor, selecting sumptuous menus to deciding on unique entertainment. We pay attention to details including individual treats you wish to present to your family and guests.

Our team is working with the most reputable wedding companies, vendors and suppliers to ensure the best price and quality.

We hope you find the attached information inspiring and look forward to assisting you.

With personal regards,

Maourin Tannia
MICE and Wedding Manager
maourin.tannia@fairmont.com

WEDDING PROPOSAL



**FAIRMONT SIGNATURE
WEDDING PACKAGE
FOR 100 GUESTS**

IDR 170,500,000 net

WEDDING CEREMONY

Exclusive wedding venue at Beachfront Wedding Garden
Exclusive customized wedding decoration including decorated gazebo or gate
100 white tiffany chairs and colored sashes
Marriage Celebrant to perform the ceremony
Commemorative ceremonial certificate
Wedding altar table and flower centerpiece
Bridal Bouquet and Groom Boutonniere
Fragrant flower petals for virgin aisle
100 banana-leaf cones filled with flower petals for flower shower
2 standing flowers and 6 hanging flower jars on white tiffany chairs
Live performance throughout ceremony
Sound system with CD player or music player connector and 2 wireless microphones
100 glasses of signature welcome drink and cold towels

DINNER RECEPTION

Buffet for 100 persons
100 glasses of soft drink
75 romantic round hanging lanterns
Flower centerpiece on dinner table

ACCOMMODATION

2 nights stay at Signature Garden View Spa Suite for bride and groom

PRIVILEGES

Complimentary venue usage for photo tour around the resort
Special rate to upgrade your room to higher categories
Special group room rates for your guests' accommodation
All packages are customizable

Additional guest is charged at IDR 1,500,000 net per person



**FAIRMONT SIGNATURE INTIMATE
WEDDING PACKAGE
FOR 30 GUESTS**

IDR 69,950,000 net

WEDDING CEREMONY

Exclusive wedding venue at Beachfront Wedding Garden
Exclusive customized wedding decoration including decorated gazebo or gate
30 white tiffany chairs and colored sashes
Marriage Celebrant to perform the ceremony
Commemorative ceremonial certificate
Wedding altar table and flower centerpiece
Bridal Bouquet and Groom Boutonniere
Fragrant flower petals for virgin aisle
30 banana-leaf cones filled with flower petals for flower shower
2 standing flowers and 6 hanging flower jars on white tiffany chairs
Live performance throughout ceremony
Sound system with CD player or music player connector and 2 wireless microphones
30 glasses of signature welcome drink and cold towels

DINNER RECEPTION

Buffet for 30 persons
30 glasses of soft drink
50 romantic round hanging lanterns
Flower centerpiece on dinner table

ACCOMMODATION

2 nights stay at Signature Garden View Spa Suite for bride and groom

PRIVILEGES

Complimentary venue usage for photo tour around the resort
Special rate to upgrade your room to higher categories
Special group room rates for your guests' accommodation
All packages are customizable

Additional guest is charged at IDR 1,500,000 net per person



**SANUR BEACHFRONT
WEDDING PACKAGE
FOR 30 GUESTS**

IDR 38,300,000 net

WEDDING CEREMONY

Exclusive wedding venue at Beachfront Wedding Garden or beach
Elegant wedding decoration including decorated gazebo or gate
30 white tiffany chairs
Marriage Celebrant to perform the ceremony
Commemorative ceremonial certificate
Wedding altar table and flower centerpiece
Bridal Bouquet and Groom Boutonniere
Fragrant flower petals for virgin aisle
30 banana leaves cone filled with flower petals for flower shower
6 hanging flower jars on white tiffany chairs
Live performance throughout ceremony
Sound system with CD player or music player connector and 2 wireless microphones
30 glasses of signature welcome drink and cold towels

ACCOMMODATION

2 nights stay at Fairmont Garden View Suite for bride and groom

PRIVILEGES

Complimentary venue usage for photo tour around the resort
Special rate to upgrade your room to higher categories
Special group room rates for your guests' accommodation
All packages are customizable

Additional guest is charged at IDR 150,000 net per person



**BLISSFUL
WEDDING PACKAGE
FOR 10 GUESTS**

IDR 13,000,000 net

WEDDING CEREMONY

Exclusive wedding venue at Beachfront Wedding Garden or beach
Elegant wedding decoration including decorated gazebo
10 white tiffany chairs
Marriage Celebrant to perform the ceremony
Commemorative ceremonial certificate
Wedding altar table and flower centerpiece
Bridal Bouquet and Groom Boutonniere
Fragrant flower petals for virgin aisle
10 banana leaves cone filled with flower petals for flower shower
Sound system with CD player or music player connector and 2 wireless microphones
10 glasses of signature welcome drink and cold towels
2 glasses of sparkling wine for bride and groom

PRIVILEGES

Complimentary three hours usage of beauty room prior to wedding ceremony
Complimentary venue usage for photo tour around the resort
Special room rates for you and your guests' accommodation
All packages are customizable

Additional guest is charged at IDR 150,000 net per person



ACCOMMODATION

1. Suites

94 spacious suites including:

- 78 Fairmont Suite (90sqm)
- 8 Deluxe Suite (136sqm)
- 8 Signature Spa Suite (157sqm)

All accommodations enjoy magnificent sea or tropical garden views. The Signature Spa Suite is 157sqm suite with spacious Balinese style living room, individual spa treatment room, and luxurious bathroom with rain shower.



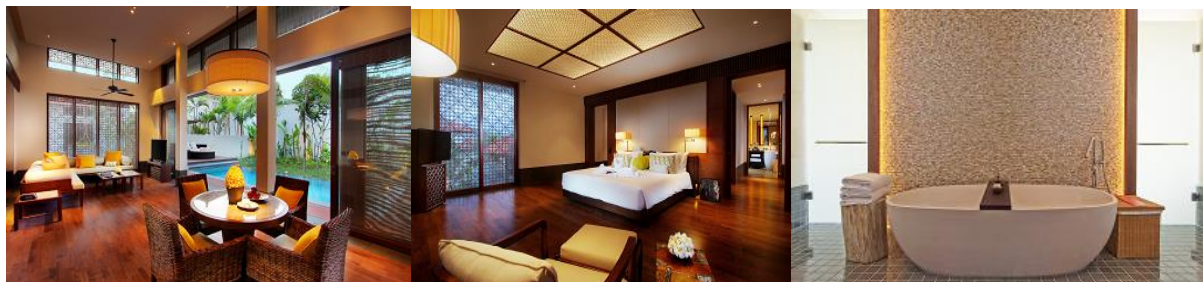
2. Presidential Beach Front Villa

The Resort's signature villa is an expansive beachfront two-bedroom villa (937sqm) with private swimming pool (130sqm), private Jacuzzi, individual spa treatment room with steam-room. Separate dining and living areas and two luxurious bathroom of 36sqm each, with a spacious lunar bathtub. The villa is surrounded by lush gardens and overlooks the island of Nusa Lembongan and the Indian Ocean.



3. Pool Villa

25 Two-Story Pool Villa (308-660sqm) with either two or three bedrooms, carport, private swimming pools, separate butlers' entrance and quarters.



FOOD AND BEVERAGE**COCKTAIL CANAPÉS**

4 piece selection	IDR 290,000 net per person / hour
5 piece selection	IDR 330,000 net per person / hour
6 piece selection	IDR 350,000 net per person / hour
7 piece selection	IDR 400,000 net per person / hour
8 piece selection	IDR 425,000 net per person / hour

Menu Selection for Canapé**Savory Cold**

Mini Mozzarella with Cherry Tomato and Capers V
Pickled Watermelon with Goat Cheese Cream
Tomato Bocconcini Brochette
Mini Prosciutto Emmenthal Sandwich
Gorgonzola- caramelized onion-tartlet
Arancini V
Beef-Carpaccio-green lime jelly-parmesan
Asparagus, Avocado & Crab Salad

Savory Hot

Chicken Satay with Peanut Dip
Roasted Pork Belly with Five Spice Sauce
Roasted Oriental Duck with Leeks and Hoisin Sauce
Pan Seared Barramundi, Asparagus, and Roasted Red Pepper Salsa
Pissaladiere
Mushroom quiche
Mini beef cheese burger
Mini Chicken Curry Puff with Cajun Mayo

Sweet

Warm Chocolate Brownies infused with Hazelnut
Martabak Manis (mini sweet Indonesian pan cake stuffed with
chocolate rice & grated cheese)
Chocolate-caramel tartlet
Mini Apple Strudels
Chocolate Dipped Rainbow Marshmallow
Strawberry Cheese Cake
Mini Churros served with chocolate sauce
Double Chocolate Devil Cake
Pistachio-éclairs
Papaya Lime Mousse
Macaroons (coconut, lime, pistachio and orange)

V = Vegetarian

ROMANTIC DINNER PACKAGE

5 courses	IDR 2,057,000 net per couple
6 courses	IDR 2,359,500 net per couple

CHAMPAGNE AND SPARKLING WINE

Lanson Black Label Brut	IDR 1,936,000 net per bottle
Chardonnay Naked Range 'Duet' Yarra Valley	IDR 786,500 net per bottle

FREE FLOW BEVERAGE PACKAGE

Juices, soft drinks, mineral water

Bronze (1 hour)	IDR 290,000 net per person
Silver (2 hours)	IDR 450,000 net per person
Gold (3 hours)	IDR 594,000 net per person

Beers, juices, soft drinks, mineral water

Bronze (1 hour)	IDR 360,000 net per person
Silver (2 hours)	IDR 540,000 net per person
Gold (3 hours)	IDR 715,000 net per person

Wines, beers, juices, soft drinks, mineral water

Bronze (1 hour)	IDR 391,000 net per person
Silver (2 hours)	IDR 594,000 net per person
Gold (3 hours)	IDR 783,000 net per person

**Liquors, wines, beers, juices,
soft drinks, mineral water**

Bronze (1 hour)	IDR 478,000 net per person
Silver (2 hours)	IDR 729,000 net per person
Gold (3 hours)	IDR 985,000 net per person

CORKAGE CHARGES

Corkage fee Wine	IDR 423,500 net per bottle
Corkage fee Champagne	IDR 590,000 net per bottle
Corkage fee Spirits	IDR 695,000 net per bottle

WEDDING CAKE

Please contact us for recommendation of wedding cake services that provide personalized wedding cake according to your desire. Prices will vary depending on the size, design and weight.

NOTE: If a wedding cake is bought from outside of the resort, no surcharge will be imposed.



ENTERTAINMENT

Live acoustic band - 2 x 45-minute performance
Balinese traditional dances – three x 5 minutes
DJ – 3 hours performance
Fireworks - 200 shots

IDR 11,500,000 net
IDR 4,000,000 net
IDR 18,000,000 net
IDR 16,900,000 net

FLOWERS AND DECORATION

Personalized decorations are available upon request. Wedding couples may engage with outside decorator or vendor at no entrance fee.



PHOTOGRAPHY SERVICES

Package 1

IDR 17,800,000 net

- 8 consecutive hours photography session
- Minimum 520 photos
- 2 Photographers
- 100 Master shots, 1 Album
- All original files and master shots on flash drive

Package 2

IDR 25,500,000 net

- 12 consecutive hours photography session
- Minimum 1000 photos
- 2 Photographers
- 250 Master shots, 1 Album
- 1 Photo Slideshow
- All original files and master shots on flash drive



HAIR AND MAKE UP

Bride	IDR 6,900,000 net per person
Bridesmaids and family	IDR 1,900,000 net per person

SPA

Rejuvenating in Love Package for Bride and Groom Your choice of 90 minutes full body massage or 60 minutes body massage with 30 minutes body scrub	IDR 2,299,000 net per couple
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WEATHER

Weather in Bali is generally dry from April to October and wet from November to March. However, it does rain occasionally in the dry season and there can be many dry days in the wet season too.

The wet season back-up plan is compulsory. The options available depend on the size of your group.

For an intimate party with maximum of 50 people, Layang Terrace is the back-up venue for the blessing ceremony. For party with maximum of 100 people, Saha Nuhur (meeting room) is the back-up venue for the blessing ceremony and dinner reception.

Larger events will require a marquee. This will incur an additional charge and at least one month notice in advance is required.

A religious ceremony performed by a Balinese Hindu priest to pray that the rain is being hold/diverted into a different location during the event. The service is available at IDR 5,500,000 net /day (6 hours).

TERMS AND CONDITIONS

Prices:

- ++ is subject to 21% of tax and service charge
- Net is inclusive of 21% of tax and service charge

Third Party Policy

All third parties must abide by the rules and regulations of the resort.

Deposit

- To guarantee the event space, we require a 30% non-refundable deposit of the estimated total expenses
- An additional 70% non-refundable deposit of the estimated total expenses is required 3 months before the event
- The balance payment should be settled upon check out

Payments can be made by cheque, credit card, or direct transfer to hotel's account at:

NAME OF THE BANK:	BANK BNI - PT. Bank Negara Indonesia (Persero) Tbk
ACCOUNT NAME:	PT. PANCARAN KREASI ADIPRIMA
BRANCH:	Kantor Layanan Hotel Sanur Beach Cabang Renon ,
A/C NUMBER:	433-0000-696 (USD); 433-0000-685 (IDR)
ADDRESS:	Jl. Danau Tamblingan Sanur, Denpasar, Bali, Indonesia
SWIFT Code:	BNINIDJARN

Please ensure that payment is to be received in full amount, all bank charges should be borne by the sender.

Force Majeure

If the Contract becomes illegal or impossible to perform by either party due to acts of God, war, terrorist act, disaster, strikes, civil disorder, or other comparable unforeseeable emergency, this Contract may be terminated for any one or more of such reasons by written notice from one party to the other.

Cancellation Policy

In the event of cancellation, the following charges will apply:

- Less than 180 days - 50% of the estimated total amount or non-refundable deposit
- Less than 120 days - 75% of the estimated total amount
- Less than 90 days - 100% of the estimated total amount

Fairmont Sanur Beach Bali Events & Weddings
Jalan Kusuma Sari No. 8, Sanur Beach – Bali 80227, Indonesia
Tel +62 361 301 1888 | Fax +62 361 301 1818 | Mobile +628113880995 |
Email maourin.tannia@fairmont.com | Website www.fairmont.com/sanur-bali